

GLASS SERVICE ITALY at Glassman Latin America

With all eyes upon the glass industry in Latin America, GLASS SERVICE ITALY was always quick to see how mushrooming production sites in the region have shown telltale signs of a flourishing expansion.



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The global glass industry is currently estimated to be worth more than \$120 billion, with 44% of this made up from the container glass segment (Grand View Research), meaning huge opportunities for those who can service hollow glass markets. Driven by increasing demand for both beverage and pharmaceutical glass, the glass bottle and container market in Latin America alone is estimated to reach \$6.7 billion by 2026. This predicted expansion is already in evidence as we move into the middle of 2022 and multiple new production sites and developments are rumoured or underway in the region.

The huge global popularity of Mexican beers and tequilas have provided a welcome boost to the requirement for regional glass manufacturing facilities. Moreover, with Brazilian manufacturer Nadir Figueiredo flexing its muscles to purchase Cristar Tabletop, the glass manufacturing firm, from global player O-I, the region is on the up. Nadir and Cristar have the largest production capacity in Latin America and one of the most comprehensive glass tableware portfolios in the world. It is an exciting time to be in the region and this industry.

GLASSMAN EXHIBITION AND CONFERENCE

Taking place on May 11 and 12 in Monterrey Mexico, the

Glassman Latin America event is returning once again to provide the platform for a constructive gathering focused on the region's glass industry. It brings together peers and experts to discuss technological and commercial developments and opportunities and is the first B2B event for the region's industry in several years.

GLASS SERVICE ITALY AT GLASSMAN LATIN AMERICA

Glass Service Italy is truly excited to be taking part in this event for the Latin American sector. The company is poised to work with regional partners on delivering the most innovative, economical and environmentally-minded glass manufacturing equipment and services,

GLASS SERVICE'S KEY OFFERINGS:

- Glass furnace design and installation capabilities for making electrical, glass tile, sodium silicate, artistic, container, neutral and borosilicate and tableware products.
- Cutting edge design and supply of these furnaces and other bespoke or turnkey equipment, including their production and installation.
- An equipment catalogue that incorporates all glass manufacturing needs from forehearths and furnaces, to radar glass level machines, heat recuperators, batch charges, control boards, distributors, forehearths and much more - and in many cases solutions can be turnkey or bespoke.
- The latest in heating technology including Oxy Gas and Air-Gas burners.
- Advanced innovation including robotics and auto-

matic/ semi automatic batch plant technology.

GLASS SERVICE BY NAME...

The company prides itself on putting customer service at the heart of the business and as such, customers will benefit from consultation on their needs and specifications throughout the process of working with Glass Service Italy. Whether it is raw materials analysis, furnace preheating, startup and servicing, glass defects analysis and troubleshooting, batch studies or the primary installation phase. Glass Services works hard to ensure that customers are kept apprised and supported throughout the process and to deliver both products and services that result in happy and long lasting relationships with our clients.

EVENTS



building on relationships already established with local businesses.

You can find Glass Service at stand A14 where our knowledgeable representative for Latin America, Anne D’Orazio will be ready to help you with any questions, update you on our latest and most popular technologies and to show you how Glass Service can help you to begin, or to scale up your glass manufacturing operations, efficiently, economically and reliably.

WHAT YOU CAN EXPECT FROM GLASS SERVICE ITALY

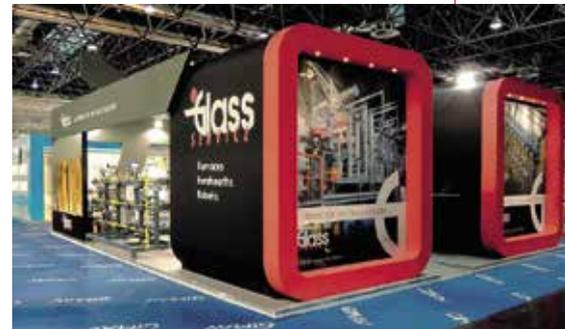
Glass Service Italy has substantial experience in delivering glass manufacturing equipment around the world. In Latin America, Glass Service Italy has regularly provided and installed combustion systems and control boards to glass manufacturers - and now that cus-

tomers are demanding ever more environmentally focused solutions - Glass Service Italy has proven time and again that it is ready to work together with clients on improving their carbon footprint, including the growing usage of oxy-gas combustion which can enable reductions in CO2 emissions of -15%.

Glass Service Italy works with clients all over the world from its headquarters in the Pisa province of Italy. The Glass Service Italy team is highly skilled and the company revolves around sector-leading engineering and innovative solutions for several types of glasses such as: container, tableware, mineral-wools, neutral-borosilicate and sodium silicate amongst others. They can deliver turn-key solutions for single ancillaries like slitting or batch chargers or bespoke, comprehensive manufacturing services and products to fit the precise needs of clients. As a preferred distributor for Honeywell and Comau in Italy its credibility and reputation as a sector-leading company is deserved. Glass Service Italy’s key differentiators are agility, a good balance of quality and economy and its broad expertise and experience in combustion systems, borosilicate glass, colouring feeders and stirring machinery. ■



Anne D’Orazio - Area Manager



Glass Service at Glass Latin America: Stand A14



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